

# Allan Parker's Newest Program

## Negotiation for Change and Leadership With a Neuroscientific Edge – A New Beginning

The two most talked about dynamics in the world of business is **creating productive change** and **leading people** easily and collaboratively through that **change**. The critical skill and success factor in **change** and **leadership** is **constructive negotiation** and **considered conversations** driven by **new thought processes**.

Maximising



Integrating

**How skillfully we negotiate and create considered conversation is the number one success factor in the changing of leadership to partnership**

This new program changes minds resulting in **Change Leadership Negotiation** and **Conversation** becoming one activity not four.

Covered in the program will be:

- a brand new approach for assessing, diagnosing and designing this new integrated approach to change, leadership and negotiation.
- provides four completely distinctive approaches to managing change in your farming business and rethinking leadership as a collective endeavour.
- addresses the organisational, operational, renewal and relationship elements of farming business planning as never before.
- takes change, leadership, conversation and negotiation from ME to WE, US, OUR to enhance your farming business planning.
- stimulates the brain and the human thought process to explore and discover how to think systemically and inclusively.
- provides a framework to move from remediation and tradition to co-creation and innovation to improve your farming business processes and relationships.

The skills covered will be:

- stimulate and expand thinking to allow for better farming planning.
- put discussion before decisions.
- excite the exploration of possibility, innovation and improvement, and empowering en masse.

## Course Details

Date 21<sup>st</sup> & 22<sup>nd</sup> March 2017

Time 9:00am – 5:00pm

Venue Lazy River Estate  
29R Old Dubbo Road  
Dubbo NSW 2830



In Partnership with:



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