# Allan Parker's Newest Program

Negotiation for Change and Leadership with a Neuroscience Edge – A New Beginning

## Last 5 courses sold out

The two most talked about dynamics in the world of business are **creating productive change** and **leading people** easily and collaboratively through that **change**. The critical skills and success factors in **change** and **leadership** are **constructive negotiations** and **considered conversations** driven by **new thought processes**.

### How skilfully we negotiate and create considered conversations is the number one success factor in the shifting from leadership to partnership

This new program allows you to change your mind, resulting in **Change**, **Leadership**, **Negotiation** and **Conversation** becoming one activity not four.

#### The program will:

- be a brand new approach for assessing, diagnosing and designing your new integrated approach to negotiating change and leadership.
- provide four completely distinctive approaches to you managing change and rethinking leadership as a collective endeavour.
- allow you to address the organisational, operational, renewal and relationship elements as never before.
- take change, leadership, conversation and negotiation from ME to WE, US, OUR
- stimulate your brain and the human thought processes, exploring and discovering how to think systemically and inclusively.
- provide a framework to move from remediation and tradition to cocreation and innovation.

#### The skills covered will be:

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- stimulate and expand thinking.
- put discussion before decisions.
- excite the exploration of possibility, innovation and improvement, empowering en masse.

### Course Details

Date 23<sup>rd</sup> and 24<sup>th</sup> February 2017

Time 9:00am - 5:00pm

Venue Sydney – location to be advised

Cost Individual Registration (post 22<sup>nd</sup> December 2016)

Register & Pay by 16<sup>th</sup> January 2017 \$1,350 + GST

Register & Pay from 17<sup>th</sup> January 2017 \$1,750 + GST

Group (3 or more) Registrations (post 22<sup>nd</sup> December 2016)

Register & Pay by 16<sup>th</sup> January 2017 \$1,200 + GST per person

Register & Pay from 17<sup>th</sup> January 2017 \$1,400 + GST per person

More for all

Partnership



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